**1/7/2013**

Hello Mike,

One of the best things I enjoy about my work is meeting great people and making new friends. It was my pleasure to meet and talk with your family last week. The lights on both vehicles came out looking new. I have attached a couple before/after pictures for you to see. Thanks again for calling me to take care of your headlights. I hope that you are 100% pleased with the service and quality of my work. Remember, part of my service is to keep your headlights looking new. I will be coming out to inspect and apply a protective coat of premium sealant to them approximately every 90 days for one year free of charge. I wish you and your family a very happy New Year!

Sincerely,

Gary

Thanks for the follow-up and you did GREAT work.   I’m definitely going to be referring you out to others!!!

**Michael**   
Sr. Claim Service Adjuster

**A l l s t a t e  I n s u r a n c e  C o m p a n y**